

June 2018

# CHANGE ORDER

CONSTRUCTION SPECIFICATIONS INSTITUTE CHICAGO CHAPTER



## *Thanks to our dedicated members!*

As we gathered last month at Cliff Dwellers to celebrate the year and mark 65 years as a chapter, we were honored to have 12 attendees who have held continuous CSI membership for 20+ years in attendance.

Back row (left to right):

Steve Hunt(26 yrs)  
Kurt Moehlmann(38 yrs)  
James Lucas(48 yrs)  
Joseph Stypka(33 yrs)  
Chris Walsh(22 yrs)  
W. Dean Walker(52 yrs)  
Alan Itzkowitz(31 yrs)  
Randall Chapple(20 yrs)  
Patrick Duffy Jr.(24 yrs)  
Arnold Seegers(40 yrs)

Front row (left to right):

James Cross(21 yrs)  
Scott Conwell(22 yrs)

**READ MORE...**

## QUICK LINKS

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Outstanding Chapter Commendation  
Chicago Chapter 13 time award recipient

## UPCOMING EVENTS

### BIM Execution Plans: Steps to Achieving Revit Level-Of-Development Goals

Summer Roundtable: Wednesday, June 13, 2018, 12:00-1:30pm

### White Sox Baseball Tailgate & Game

Summer Outing: Friday, June 15, 2018, 5:00pm

### Golf Outing

Social Event: Tuesday, June 26, 2018, 10:00am Shotgun Start

### Separating Cool Roofing Myths from Facts

Summer Roundtable: Wednesday, July 11, 2018, 12:00-1:00pm

## SAVE THE DATE

**Summer Roundtable:** Wednesday, August 15, 2018, 12:00-1:00pm

**Chapter Meeting:** Tuesday, September 25, 2018, 5:00pm

## President's Letter



Dear Friends,

And here we are at my final month of presidential tenure; my final President's Letter; my final opportunity to officially impart to you all how grateful I am to have had the privilege of working for and with the chapter board of directors and committees, chapter partners and sponsors, members and participants, and

Executive Director Beth Winkler.

**Chapter board and committee chairs and members:** I am incredibly thankful for the time, effort, and enthusiasm that each of you gave to our many initiatives and events this past year. Among so many other things we accomplished together, we had a banner year for program attendance which would not have been possible without your teamwork, infectious passion, and dedication. Thank you for making the time to be a part of this year.

**Chapter partners and sponsors:** You make all that we do viable. We are so fortunate to have you as advocates in our quest to better the industry through the building of relationships and sharing of knowledge. Thank you for being so generous with your support, including the participation of your employees in our organization at all levels.

**Members:** Thank you for your energy, continued feedback, and support. It's been such a privilege to get to know more of you through my role on the board.

**Chapter participants including guests, visitors, and speakers:** I am so appreciative that you were able to be a part of our chapter events this year. It was such a pleasure to meet so many new people this year. I hope we see you again soon – maybe even on our member roster!

**Beth:** I cannot say enough about how amazing you are to work with. To do everything you do for us so well with such optimism, energy, patience, and heart is nothing short of awesome. I am so thankful that you found us.

It is somewhat bittersweet to be departing the presidency, but looking back on some of my personal highlights from the year help to make it a little "sweeter."

- We kicked off the year by launching the new website.
- We put on seven successful chapter programs, specifically tailoring some programs to appeal to an audience target and then developed promotional partnerships strategies to better engage our target audience members.
- We hosted our first B.Y.O.Y.P. event that brought in 13 fresh faces for our fantastic tour and presentation at 150 N Riverside in October.
- Our Contractor Engagement Committee developed their first "Contractor Engagement Month," and matched sponsoring hosts with 20 contractors to attend our November program.

President's letter continued on the next page...

## Chapter Partners

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## President's Letter (cont.)

- We hosted a Young Professional evening in January at a pub in the Loop that showcased alternative career paths for AEC degree holders.
- We awarded three student scholarships through our design competition in March.
- We hosted our 15th annual Build Enclosure event and had another fantastic year of CSi2eye participation.
- We showcased CSI Chicago at tables at the Retrofit Conference in October and the CRCA Expo in January. Additionally, we interfaced with Institute to promote and participate in the CSI Academy on Risk Management in April.
- In May we put on a new Contractor Engagement Roundtable to strengthen opportunities for contractor participation within the chapter.
- We hosted 28 roundtables (plus 3 more coming in the Summer Series) in offices and showrooms around the city to address the challenges, interests, and concerns affecting all facets of our membership.
- We kept a balanced budget and exceeded financial goals for the year.
- We raised \$1500 at our annual Holiday Party to put towards our Rebuilding Together efforts.
- We officially sponsored and adopted our first home through Rebuilding Together Chicago. Extensive planning, fundraising, and volunteer organization took place throughout the year and culminated at an all-day "BUILD" attended by over 30 volunteers at the end of April. It was a huge effort that was managed extremely well by the committee participants, enabling us to make the day a wonderful experience for the homeowners and a success for everyone involved.

Peter Grotenhuis officially steps into the role of chapter president on July 1<sup>st</sup>. In getting to know Peter over the last few years, I have been inspired by his work ethic and dedication to CSI Chicago. He has been an active member of the chapter for almost a decade and has done incredible work to establish the student chapter at IIT, the design competition scholarship, and continues to be instrumental in the student outreach efforts of CSI Chicago. I am very excited to see what next year holds for us under Peter's capable leadership.

And with that, I'm singing off. Please reach out to me, Beth, or any board or committee member if you'd like to hear how to get more involved in the chapter. We have roles in all shapes and sizes to fit you. We've accomplished so much together, and I am so happy and proud to have been able to play a small role.

I wish you all a lovely summer.



Melissa Gibson, NCARB, CSI, CCS, CCCA, LEED AP BD+C

## Chapter Partners

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## Lunchtime Roundtables

### Summer Roundtable: BIM Execution Plans: Steps to Achieving Revit Level-Of-Development (LOD) Goals

**Wednesday, June 13, 12:00pm-1:30pm**

**Presented by: Daniel Hughes** | BIM Strategist \ Specifications Specialist | Bradley Corporation

The summer series roundtables return and we begin the series with learning how product specification content [tech data, installation & maintenance sheets] is embedded into Building Product Manufacturer Revit models. Implementation in Revit helps improve in coordination & accuracy of drawings, specifications, schedules and keynoting. Attendees will gain an understanding of three Revit data management processes, that design firms utilize to improve weekly, accurate coordination between project drawings and specifications.

[Complete event listing.](#)

*After the BIM/Revit learning session, please join Bradley Product Management in a discussion to share your experience with restroom design, and provide feedback on new product concepts.*

#### Schedule of Events:

12:00-1:00pm lunch and learning session

1:00-1:30pm discussion/feedback on new product concepts

**Lunch will be provided. Compliments of Bradley Corporation.**

**Location:** Thornton Tomasetti, 330 N Wabash Ave #1500, Chicago, IL

**Continuing Education:** 1.0 AIA/CES HSW/LU

REGISTER NOW 

### Summer Roundtable: Separating Cool Roofing Myths from Facts

**Wednesday, July 11, 2018, 12:00pm - 1:00pm**

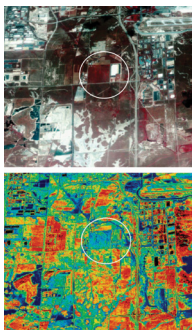
**Presented by: Tyler Sweeney, CSI** | Midwest Technical Sales Representative | Sika

With the popularity for “Cool Roofs” growing, it is natural that roofing manufacturers who sell dark colored roofs will try to discredit cool roofing benefits. This presentation takes a look at some of the cool roofing arguments and helps to understand what is really fact from fiction. [Complete event listing.](#)

**Location:** Thornton Tomasetti,

330 N Wabash Ave #1500, Chicago, IL

**Continuing Education:** 1.0 AIA/CES HSW/LU



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# CSI Chicago Golf Outing

Tuesday, June 26, 2018



CSI Chicago invites you for our biennial golf outing! We will have games with prizes for all skill levels, included no-skill games! To encourage all golfing abilities, the format will be shotgun start with best ball scramble. Pre-purchase your add on games to benefit the student scholarship fund with your golf registration or pay cash at the door. A beverage cart will be offering cash drinks/snacks on the course.



**LOCATION:** Bloomingtondale Golf Club | 181 Glen Ellyn Rd. Bloomingtondale, IL

**DATE:** Tuesday, June 26, 2018

9:00am Registration | 10:00am Shotgun Start | 3:00pm Games, Lunch, and Awards

**Cost:** \$150 Single Golfer

\$300 Full Cart (2 golfers) - Bring your favorite design/construct professional!

\$500 4-some (4 golfers) - Bring a group and save \$100!

\$40 Lunch only

\$5 Mulligans (limit 2 per golfer)

Golf includes cart and lunch. All attendees receive 1 drink ticket.

**GOLF & LUNCH REGISTRATION**

**GAMES:** Sponsored contests on the course (driving, putting, overall score, etc.)

Putting\*

Helicopter Ball Drop\*

Marshmallow Drive\*

50/50 Raffle\* (cash only at event)

\*Cost is \$5 each and proceeds benefit CSI Chicago Student Scholarship Program

**SPONSORSHIP:** Beverage Cart Sponsors \$200-\$400

Hole Sponsors: \$150

Contest Sponsors :\$150 + cost of prize (\$50 suggested prize value)

Raffle prize donations: Donate an item of your choice to the general raffle for the day.

Hole and Contest sponsors will be recognized at the event with logo on

sign on course. Beverage cart sponsors will have the logo on the cart.

Raffle and Contest sponsors will be verbally recognized at the lunch.

All sponsors will be listed in our Change Order newsletter following the event.

**SPONSORSHIP REGISTRATION**

**Questions:** Contact Nolan Day, Golf Chair [twoday@sbcglobal.net](mailto:twoday@sbcglobal.net) or Beth Winkler [csichicagochapter@gmail.com](mailto:csichicagochapter@gmail.com)



Summer Baseball Tailgate and Game  
Friday, June 15, 2018



AIA EASTERN ILLINOIS CHAPTER  
AIA CHICAGO CHAPTER  
CSI CHICAGO CHAPTER

ANNOUNCE

# THE 2018 SUMMER OUTING

FRIDAY June 15th 2018



**Chicago White Sox vs Detroit Tigers**  
**TAILGATING STARTS AT 5:10PM |**  
**GAME STARTS AT 7:10PM**



**EVENT TAILGATE SPONSOR:**  
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Questions please contact: Dewain Peterson, [dewain.peterson@assaabloy.com](mailto:dewain.peterson@assaabloy.com) or 630-338-5610

Members, family and friends please plan to attend this fun summer event!

AIA-Chicago, AIA-EIC, CSI Chicago

**Individual Tickets: only \$27.00 | Section 154**

We plan to meet-up at US Cellular Field Parking Lot "B" for tailgating.  
Food and drinks at Tailgate provided by **ASSA ABLOY**. **Parking cost is on your own.**  
**DEADLINE FOR REGISTRATION June 1st, 2018**



## Member News

### Anniversaries and New Members

#### Continuous years with CSI...

- 51 Richard Ray, CSI, CDT
- 32 Stuart Berger, RA, CSI, CCS, AIA  
*studioB design LLC*
- 30 George Middleton, CSI, AIA, LEED AP  
*George Middleton & Associates, Inc.*
- 23 George Reigle, CSI, AIA, NCARB  
*GreenAssociates, Inc.*
- 22 Jerry DeCicco, CSI, LEED AP  
*Joseph J. Duffy Co.*
- 21 James Cross, CSI, CCS, AIA  
*StudioGC architecture+interiors*
- 17 Gerald Bruti, CSI  
*Chicago Transit Authority*
- 15 Deborah Burkhart, MBA, CSI, CCS, AIA, LEED AP  
*Northwestern University*
- 12 Jeff Diqui, CSI  
*International Masonry Institute*
- 10 John Dashner, CSI
- 9 Archie Landreman, CSI
- 9 Jeremy Olsen, CSI, CCS, CCCA, AIA, LEED AP  
*Daylight Studio LLC*

- 7 Melissa Gibson, CSI, CCS, CCCA, LEED AP, NCARB  
*Epstein*
- 6 Daniel Bulley, CSI  
*Mechanical Contractors Association*
- 2 James Tarsio, BS, CSI, CDT, AIA
- 2 Pat Ruban, CSI
- 1 Hans Kiefer, CSI  
*Kellermeyer Godfryt Hard P.C.*
- 1 Peter Corriveau, CSI  
*Roxul*


#### Welcome new CSI members...

Richard York, CSI  
Brian Craft, CSI  
Gene Guetzow, CSI  
Christina Ranvik, CSI

#### Share with CSI Chicago


Share your personal or professional news and achievements by notifying the chapter at [csichicagochapter@gmail.com](mailto:csichicagochapter@gmail.com) for inclusion in the following month's newsletter.

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Illustrations by Carlo Stanga

## Member Spotlight

### Kurt Moehlmann, CSI, CDT | RPI, LLC

Kurt Moehlmann, CSI, CDT received the highest award from the chapter at the May 16 Annual Award Banquet and Recognition Night when he was named the newest Chapter Fellow. Kurt has been a major contributor to our chapter and our region for nearly 40 years. A substantial portion of our chapter membership and leadership can trace their current involvement and passion for CSI to an interaction with Kurt. In honor of Kurt and all those whose lives he has impacted, we asked a few of our members to share their thoughts with us on Kurt.

"Kurt has an infectious smile and sense of humor that always puts everyone at ease and in a good mood!!"  
- Chris Walsh

"In my years of dealing with Kurt in his position as a product rep, I have learned of the passion he has in promoting CSI and its many activities along with his product knowledge. He is my go-to person when I need information about what's going on in the Chapter and the types of products he represents."

- Alan Itzkowitz

"Thanks Kurt for the support and the humor!"

- Larry Nordin

"Kurt is the humble leader and mentor whose interests lie in helping others and helping the chapter. I joined the CSI Chicago in 1996 on Kurt's recommendation, and for the past 22 years I've had the pleasure of serving with him on countless boards, committees, and task groups. While he has tirelessly served the chapter in many capacities, perhaps his most significant contribution is that of his mentorship. Over the years I have seen Kurt draw new professionals into the chapter and help groom them for leadership, leading by his own example."

- Scott Conwell

"Kurt embodies all of my favorite things about CSI Chicago:

1. A warm, friendly demeanor that makes even the newest of members feel welcome.
2. An immense breadth of industry knowledge; yet always being eager to learn more.
3. A passion for thoughtfully sharing that knowledge in fun, memorable ways.

Thank you for being you, Kurt."

-Melissa Gibson

"Kurt has nurtured the CSI careers of many of our most influential chapter thought leaders, and he is responsible for a great many of our members having joined the chapter."

- Jeremy Olsen

"I am always excited when Kurt does meeting announcements because you never know what jokes he will incorporate into his speech. He always keeps us guessing!"

- Randy Chapple

"The red credit card."

- Pat Ruban

"A man of few words, but never a shortage of knowledge or entertainment."

- Beth Winkler

"I learned as a young specifier that it was impossible to know all the answers architecture can pose. Older specifiers told me that it was important to get to know a few good product representatives well, so they could help me, and my firm solve the difficult questions when they arose. It's hard to find good reps, but I was fortunate to find Kurt Moehlmann who rep's good products, can help during

the design phase, knows specs, and can go to the jobsite, and knows his products limitations and his competitions. He always returns my calls. Few reps I've met during my 52 years of specifying can I say that about. I feel proud that the chapter has selected Kurt to receive the Chapter Fellowship Award."

- Dean Walker

Consistently fun and helpful with all things CSI. Savvy Salesman in helping CSI members with projects. Innovative contributor to make CSI great.

- Heather Rice

"Kurt is the epitome of a friendly, professional, knowledgeable competitor. A true model of new representatives starting in the building materials sector. Always a joy to see Kurt at the meetings."

- Nolan Day

"Thank you Kurt, for using your limitless charisma in service of CSI. You set a great example."

- Peter Grotenhuis

*For everything you do and have done... Thank You Kurt!*



## Beyond the Chapter

### CSI Chicago Members activities beyond Chicago Chapter

The following is a list of members of the Chicago Chapter of the Construction Specifications Institute that are volunteering for construction industry activities beyond the Chicago Chapter of CSI.

I hope to receive information regularly to expand this list and keep it current so that we can all be informed as to the breadth of member activities. Please send your construction industry volunteer activity information to me at: [josephstypka@gmail.com](mailto:josephstypka@gmail.com) or [joseph.stypka@perkinswill.com](mailto:joseph.stypka@perkinswill.com).

Thank you,  
Joe Stypka

#### Member Activities Beyond

##### **Randy Chapple**

Construction Specifications Institute Delegate to the Tile Council of North America (TCNA) Handbook Committee and to the ANSI A108 Accredited Standards Committee for Ceramic Tile  
Member of the U.S. Technical Advisory Group to ISO Technical Committee 189 on Ceramic Tile  
Committee member of ASTM E2751/E2751M "Design and Performance of Supported Laminated Glass Walkways"

##### **Larry Church**

American Concrete Institute: Committee member of: 365 – Service Life Prediction, 362 – Parking Structures, 364 – Rehabilitation, 130 – Sustainability, and 329 – Performance Design of Concrete.  
National Parking Association / Parking Consultants Council: member of the PCC  
Precast/Prestressed Concrete Institute: active member with the Parking Structure and Sustainability Committees

##### **Scott Conwell**

International Masonry Institute (IMI) Delegate to the Tile Council of North America (TCNA) Handbook Committee and to the ANSI A108 Accredited Standards Committee for Ceramic Tile  
Member of the U.S. Technical Advisory Group to ISO Technical Committee 189 on Ceramic Tile

##### **Jeff Diqui**

Building Enclosure Council – Chicago chapter, Program Director  
Air Barrier Association of America (ABAA) Terminations and Flashings Committee

##### **Renee Doktorczyk**

Member of CSI North Central Region, Institute Director Nominating Committee

##### **Frank Heitzman**

Construction Specifications Institute, UDS Program Task Team

##### **Alan Itzkowitz**

Construction Specifications Institute, Director from the North Central Region  
Construction Specifications Institute, Certification Committee

Section continued on the next page...



## Beyond the Chapter

### Chicago CSI Members activities beyond Chicago Chapter (cont.)

#### Bill McHugh

ASTM E06.21-16 Task Group Chair – Firestop Inspection Standards ASTM E 2174 and ASTM E 2393  
NFPA Fire Protection Features Committee Member  
National Roofing Contractors Association Membership Steering Committee Member

#### Elias Saltz

Construction Specifications Institute, Practice Area Curriculum Committee  
CSI North Central Region Electronic Communications Chair

#### Brad Schwab

CRCA (Chicago Roofing Contractors Association) Board, Associate Board Member

#### Joe Stypka

American Institute of Architecture (AIA), Vice-Chair MasterSpec Architectural Review Committee



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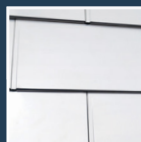
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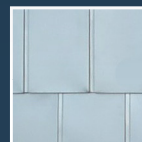
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MD: 1 800 344 1400 TX: 1 800 441 8661  
GA: 1 800 272 4482 MN: 1 877 571 20



## Chapter News

### Summer Plans at CSI Chicago

Summer brings planning for CSI Chicago. Here is a look at what is happening in the chapter this summer:

- The [Summer Roundtable series](#) is here and offers one roundtable each month. June and July are already posted in this newsletter and on our website and August will be announced soon.
- Looking for some fun this summer? Don't forget to sign up for our bi-annual [golf outing](#). No matter your golfing skills, it is sure to be a fun day at the course. Don't golf, come for lunch and heard the golf stories of the day! If you can't make the golf event, then the [baseball outing](#) is a must as we join AIA Eastern Illinois and AIA Chicago for this fun filled night.
- The board and committees get to work. While the programs scale back in June, July, and August, the volunteers will be hard at work making plans for the coming year.

Our program will be back in full swing again starting in September. Watch for announcements on the events coming out late summer.

### Thank You for Your Contributions

CSI Chicago's success relies heavily on our volunteers and we want to thank every person that played a role, big or small, in helping the chapter this past year.

Thank you for our board and directors for their service and dedication to the chapter this past year:

President: Melissa Gibson, CSI, CCS, CCCA

NCR Director: Drew Clausen, CSI

President-elect: Peter Grotenhuis, CSI, CDT

Vice President: Heather Rice, CSI, CDT

Vice President: Larry Nordin, CSI, CCS

Secretary: Andrea Baird, CSI, CCCA

Treasurer: Elias Saltz, CSI, CCS

Membership Officer: Robert Moretti, CSI, CDT

Past President: Jeremy Olsen, CSI, CCS, CCCA,

Directors:

Chris Carpenter, CSI, CCPR

Randall Chapple, CSI, CCS

Chris Walsh, CSI, CDT

Kira Rogatnik, CSI, CDT

Renee Doktorczyk, CSI, CCS

Jennifer Friedland, CSI, CDT

Thank you to all our [committee members](#) who contribute so much of their time every month to make this the best organization to be a part of.

Our volunteers go far beyond our committees and include every door greeter, photographer, article contributor, speaker, and more. Thank you to our members for being a part of the Chicago chapter and attending our events. Any person who ever mentioned to a colleague how much they benefit from CSI Chicago - *THANK YOU!*



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## Event Recap

### Chapter Meeting - Tuesday, April 24, 2018

Recap by: Renee Doktorczyk, CSI, CCS, AIA, FAIA, SCIP | ArchiTech Consulting, Inc.

I spent an enlightening evening at the offices of Walsh Construction. In theory, I was there to learn about dirt. In reality I learned about how Northfield Block and Jensen and Halstead worked together to donate \$500 to CSI Chicago's Rebuilding Together. I also learned about the progress of the Chicago Chapter CSI during the past year from Melissa Gibson's Annual Report. Since this is my second go around on the board, it was particularly satisfying to see not only the continuation of some old programs, but the energy of the Chapter and all of the new programs and committees.

However, the main event of the night was the presentation by Michael Wysocky, PhD, PE of Thatcher Foundations. He was the one to tell us all about dirt. OK, it was more than a dirt presentation, but it was very apparent he loved to talk about dirt. Kudos to Michael for making a dirty topic interesting. The real topic of the presentation was "Geotechnical Challenges of Building in Chicago." Michael only brushed the surface in talking about deep foundations. He explained the differences between driven piles, drilled shafts (locally known as caissons), auger cast piles, and micropiles.

Driven piles are basically steel beams driven by cranes with a weighted load into the soil. These are the piles that make the most racket by the banging as the load is repeatedly dropped on top of the piles until the correct depth and resistance is achieved. Michael states "Driven piles are tested piles," as they are driven to the point they are load tested.

Caissons (or drilled shafts as apparently everyone but Chicago calls them) are exactly what you think. A steel shaft is driven in the ground and eventually filled with concrete. The diameter of these caissons can be quite large (at least large enough for a 6'0" tall man to stand in them).

Auger cast piles are the "cheap" solution to deep foundation support. These piles are formed when the auger drills into the soil with the grout being pumped into the hole as the auger is being backed out of the hole. Auger cast piles are the long skinny piles. However technology has advanced these piles and some of them can approach the sizes of smaller caissons.

Micropiles are the most expensive piles to have on a project. Surprisingly, the "micro" does not refer to the size of the pile, but of the size of the rig used to install the piles. The rigs for these piles can fit inside basements and other tight spaces. The concrete grout mix used for micropiles is typically a batch mix whereas auger cast piles use a ready mix.



Section continued on the next page...



## Event Recap Chapter Meeting (cont.)

In addition to learning about piles, we were introduced to earth retention systems including soldier beams and lagging, sheeting, soil nailing and shotcrete.

Michael also gave us a brief geology summary of the Chicago soils and how the City of Chicago Board of Underground requirements affect deep foundations. He also explained the differences between compression and tension load testing versus ASTM D 4945 dynamic testing. His bottom line was good geotechnical data is vital to deep foundation design.

A special thank you to our tabletop presenters that evening:

Carlisle Coating and Waterproofing  
Life Safety Hardware  
Owens Corning  
Smart Concrete Technologies  
SMARTci



**A HUGE THANK YOU to Walsh Construction for hosting us in their space!**

Thank you to Nolan Day for taking photos at our meeting.

More pictures from our event posted on our [Facebook page](#).

**Section continued on the next page...**

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## Event Recap

### Annual Awards Banquet and Recognition Night - Wednesday, May 16, 2018

**By: Melissa Gibson, NCARB, CSI, CCS, CCCA, LEED AP BD+C**

We held our 65th Annual Banquet and Recognition night on the superbly lovely evening of Wednesday, May 16 at the Cliff Dwellers Club. We looked back at the accomplishments of the chapter and its members for the 2017-2018 program year.

Our evening started with a cocktail hour and hors d'oeuvres both in the dining room and out on the roof terrace where Mother Nature had served up a perfect Chicago evening of warm sun, light breeze, and clear skies. Attendees enjoyed the amazing views of the Chicago skyline, featuring Millennium Park and Lake Michigan, while engaged in conversations over delicious bites and well-mixed libations.

Eventually, we were coaxed in from the roof terrace to the first course of a delicious table service dinner served by the attentive Cliff Dwellers' staff. As dessert was being served, I took to the podium to kick off the evening's award program with a welcoming sentiment and thank you to everyone for attending. Our program proceeded with a nod to past presidents in attendance and an announcement of the chapter's regional and national level awards received during the year. Among the awards was a Regional Cooperation Award presented to Pella, which was accepted by our current board member and future secretary, Chris Carpenter.

Next we recognized both the Institute Fellows that are members of our chapter, and the current Chapter Fellows. Being named a Chapter Fellow is the chapter's most prestigious award, presented to extraordinary members of the chapter who "raise the bar" for all other members by generously giving of themselves for the enrichment of the design and construction industry, the chapter, and our membership. Randy Chapple did the surprise honor of introducing and presenting the newest Chapter Fellow, Kurt Moehlmann. Randy shared some kind words, entertaining stories, and funny commentary on Kurt's immense presence and impact on the chapter over the years. During the award presentation a brief slideshow of photographs of Kurt at CSI events over the past almost 40 years played (much to the amusement of Kurt). Kurt received a standing ovation from the attendees and graciously accepted the award in the true "Kurt" style of self-deprecatingly-dryly-funny and warmly-thankful. Kurt now joins the good company of Randy Chapple, Dean Walker, Renee Doktorczyk, and Joe Stypka as a Chapter Fellow. Congratulations, Kurt! Please see the feature [member spotlight](#) page earlier in this newsletter dedicated to Kurt Moehlmann's impact on the chapter.

Continuing on, we recognized the many new members of the chapter in attendance, as well as the milestone membership anniversaries of a great number of our members. Before the ceremonies began, we had gathered all members in attendance with seniority of 20 years or more for a special photo for the archives. That photo is also featured on the cover of this newsletter.

Next, we celebrated the many chapter corporate partners and



Article continued on the next page...



## Event Recap

### Annual Awards Banquet and Recognition Night (cont)

sponsors for their generous support of CSI Chicago throughout the year. CSI Chicago is extremely thankful for the support received via monetary sponsorship, enthusiastic cross-promotion, generous volunteerism on the part of company representatives in the activities of the chapter, and graciously hosting our chapter activities in their showrooms and spaces. The list of recognized companies was extensive, with Corporate MVP Awards went to Oldcastle BuildingEnvelope and DuPont Tyvek/Parksite for their incredible support of our chapter.

After corporate awards followed individual awards for the many members who dedicated time, talent, and commitment to the efforts of the chapter over the past year. We started by recognizing those members who had managed to attend all the monthly chapter meetings this year with the Perfect Attendance Award and the CDT scholarship winners in attendance.

Fifty-two Certificates of Appreciation were then awarded to members who participated in the leadership of the chapter by serving on the board or one of our many committees. My sincere thanks to each of you for giving some of yourself to CSI Chicago this year.

In a brief intermission of the individual awards, Chapter Historian Joe Stypka administered the official swearing-in of the new board and chapter leadership for FY 2019. Best wishes to you all for a successful year!

To complete individual awards, categories of special achievement were awarded, including, “Rookies of the Year,” “Awards of Excellence,” and the Technical Awards. Special awards were given to Scott Conwell for his dedication to the promotion of CSI (the “Ambassador Award”), and to Lupe Casimiro, Elias Saltz, Bob Moretti, Andrea Baird, Brad Schwab, and Jennifer Friedland for their exemplary contributions and leadership on their respective committees. My heartfelt appreciation to you all for your dedication to CSI Chicago! Finally, the President’s Award was presented to Jeremy Olsen for his tireless (and often sleepless) service to the chapter over the course of his presidential (including elect and past roles) term. Thank you, Jeremy, for your admirable leadership, generous mentorship, and passionate dedication to the betterment of CSI Chicago.

For the grand finale: the now-official tradition of the “handing-off of the gavel” from outgoing chapter president to incoming chapter president Peter Grotenhuis was completed with warm handshakes, hugs, and an exchange of gifts.

With the evening officially at a close, there was still time for many to mingle at the bar or roof terrace to reminisce on the year CSI Chicago has had, and to look towards next year with eager anticipation. Thank you to all that could join us and make the night that much more enjoyable.

And I would be remiss if I didn’t mention our recurring Awards Banquet sponsor, Custom Building Products and Howard Jancy. Thank you again, Howard, for your enthusiastic support of this celebratory evening.

Photographs courtesy of Heidi Cervantes and Chris Carpenter.  
More pictures from our event posted on our [Facebook page](#).



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## Hot Tip of the Month (Glaziers') Roadmap To Successful Substitution Requests

**Submitted by: Joe Schiavone, CSI, CDT | Regional Sales Director | C.R. Laurence - U.S. Aluminum**

(Editor's note: While addressed to glaziers, this article is ideal for any building product representative or manufacturer)

Substitution Requests are prevalent in construction projects of all scales. They offer several benefits to glazing contractors, such as helping them win a job; however, there is a right way and a wrong way to submit them.

A firm understanding of the procedures involved in Substitution Requests can increase the likelihood of the product being accepted, and of repeat business as a result of building a favorable reputation. With architects facing increasingly tight schedules, the submitter should be aware that the odds of success often depend on how clear and concise the Substitution Request is.

### The Basics

Substitution Requests are simply proposed changes in products, equipment, and/or methods of construction from those that are specified by the architect. Nearly every project—regardless of project delivery method—encounters product substitutions so opportunities are abundant.

The most opportune time in the project lifecycle to submit a Substitution Request is during the bid phase when the general contractor is seeking out a glazing contractor. This creates a level playing field amongst bidders. It's possible to submit a Substitution Request during construction, but the process can be more complicated and should only be pursued when certain issues arise such as material unavailability, excessive lead times, or a change in code requirements.

There are several scenarios where substitutions are practical and feasible.

To read Joe's full article on substitution requests, please visit the [Let's Fix Construction website](#).

For a quick summary, read Joe's Conclusion on the next page.



## REFINED TO NO END

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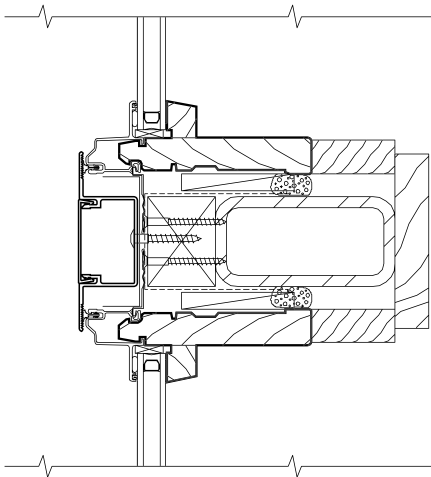
## Hot Tip of the Month (Glaziers') Roadmap To Successful Substitution Requests (cont.)

Product substitutions are commonplace in construction. General contractors and architects are well aware that substitutions can have a positive impact on costs, lead times, and quality. When submitting a Substitution Request, be sure that your product meets specs, and can clearly benefit the project. Architects are facing tighter schedules so make it as organized and concise as possible to save them time.

It's very important that a glazing contractor carefully follow the Substitution Request procedures set forth in Division 01, Section 01 25 00 of the Contract Document. They should also seek the assistance of the product manufacturer when organizing all deliverables. Reducing costs, lead times, or increasing performance can help them win a job. It can also get the product included in the specs of a future project.

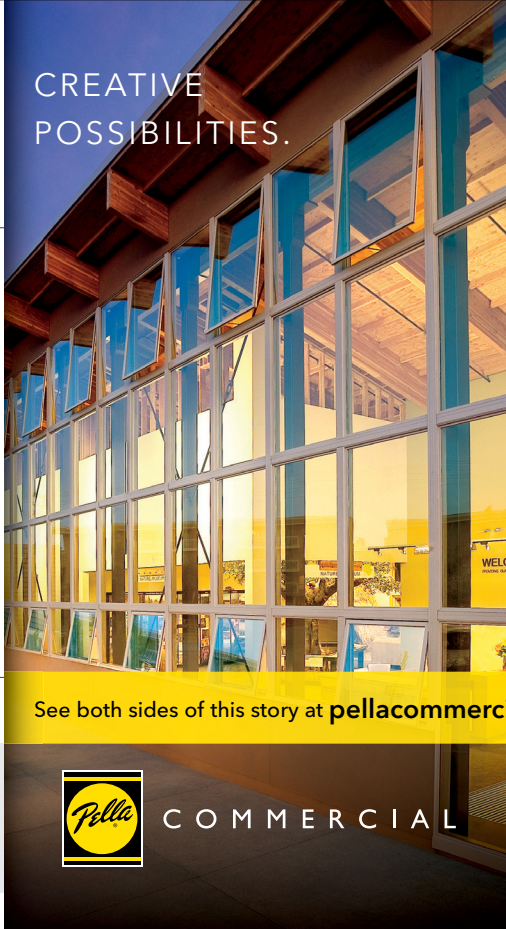
With every successful Substitution Request, a glazing contractor builds a stronger reputation because they've shown they can add value to projects. As a result, they have the opportunity to establish favorable relationships and increase the likelihood of repeat business.

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## Sponsorship and Marketing

We have many sponsorship and marketing opportunities throughout the year. These opportunities are a great way to increase your company's presence in the Chicago market while showing your support in the Chicago chapter. Sponsorships include tabletops, Young Professional events, social and special events. We have a sponsorship to fit every budget! To start planning or reserve your spot now, we encourage you to reach out to discuss the availabilities and costs of these opportunities.

For more information on all our marketing and sponsorship opportunities, [visit us online](#). To book your sponsorship, please contact us at [csichicagochapter@gmail.com](mailto:csichicagochapter@gmail.com)

### Upcoming Event Sponsorship Opportunities

**Tuesday, June 26, 2018: CSI Chicago Golf Outing, Bloomingdale Golf Club**

[Learn more and sign up to golf or sponsor.](#)

- **Beverage Cart Sponsorship \$200 or \$400(with drink tickets)** (Logo on cart)
- **Hole Sponsorship: \$150** (Logo at sponsored hole)
- **Contest Sponsorship :\$150 + cost of prize (\$50 suggested prize value)** (Logo at contest location and recognition at lunch)
- **Team Contest Sponsorship: \$200** (CSI Chicago supplies prize.) (Logo at check in and recognition at lunch)
- **Game Sponsors: \$100 + cost of prize (\$50 suggested prize value)** (Logo at game location and recognition at lunch)
- **Raffle prize donations: Donate an item of your choice to the general raffle for the day.**

\*All sponsors will receive recognition in our member newsletter following the event.

**Join us for golf and sponsor a designer/contractor to join you.** Tickets are \$150 each or 4-some is only \$500. Includes a drink ticket and lunch.

### Thank you to our Chapter Partners

Chapter Partners support CSI Chicago chapter and continue the high level of programming and education throughout the year. [Connect with our partners>>>](#)

For more information and rates on partnerships and other advertising and sponsorship opportunities, visit us [online](#) or contact the chapter at: 773-466-4147 or [csichicagochapter@gmail.com](mailto:csichicagochapter@gmail.com)

#### **Looking to Sponsor in a Different Way?**

Consider sponsoring an individual's CSI Chicago membership or as an attendee at an upcoming event.

For more information:

[csichicagochapter@gmail.com](mailto:csichicagochapter@gmail.com)

## Institute and Regional News

### Master Specifiers Retreat: Building Product Manufacturer (BPM) Registration Now Open January 31 - February 3, 2019 | Loews Coronado Bay Resort, Coronado, CA

The CSI Master Specifiers Retreat (MSR) is a three-day, hosted-buyer event for specifiers and architects who make product recommendations. Product manufacturers who participate, select specifier/architect attendees to encourage face-to-face meetings and networking.

Participating BPMs have the unique opportunity to showcase their company, products, and services in a highly effective format. The added benefit is getting to know your future clients on a personal level over the course of the event. [Learn More and Register](#)

### The Event For Commercial Building Teams | CONSTRUCT Show 2018 | REGISTER NOW

CONSTRUCT is the only national trade show dedicated to bringing commercial building teams together to procure real-world, practical knowledge for building success. If you design, build, specify, engineer, renovate or operate in the commercial built environment, this is your event. Learn more at [Constructshow.com](http://Constructshow.com)

### *The Construction Specifier Magazine*

*The Construction Specifier* is the official magazine of CSI. [Click here](#) to view the latest issue.

Stay connected with the NCR at [www.csincr.org](http://www.csincr.org) and the Institute at [www.csiresources.org](http://www.csiresources.org).



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## Job Opportunity and Industry Event

### Architectural Sales Team Member Wanted

Behr Process Corporation is seeking an Architectural Sales Team Member for the Chicago and Midwest Market. The Representative should be based out of Chicago. We are seeking a sales professional with a minimum of 5 years Architectural Representation experience who has established architect/specifier relationships in the Chicago Market.

Please contact Janet Piccola, FCSI (714) 679-5730 for further information.



### Tile Marble Terrazzo Educational Conference

**June 4, 2018 in Chicago | 6 dates/locations nationwide**

The program targets local architects, designers, and others interested in the myriad emerging materials, technologies, and design requirements for tile, marble, terrazzo, and resinous flooring. The event includes seminars and exhibits from leaders in the TMT industry. Breakfast and lunch are included, and the program qualifies for 4 hours of AIA-registered continuing education units. There is no cost to attend, but pre-registration is required. In addition to IMI, program sponsors and presenters include Tile Council of North America (TCNA), National Tile & Mosaic Association (NTMA), Daltile, Terrazzo & Marble Supply Co., and Schluter Systems.

For more information visit <https://goo.gl/y0jK83> or email [sconwell@imiweb.org](mailto:sconwell@imiweb.org).



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Board meetings are typically held 1 hour prior to chapter meetings and open to all members to attend. If you would like to attend, send RSVP to [csichicagochapter@gmail.com](mailto:csichicagochapter@gmail.com)



## Leadership Directory

### Committee Members and Coordinators

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Section continued on the next page...

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Roundtable - Meet the Rep	Committee	Kurt Moehlmann, CSI, CDT	rpikurt@aol.com
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Young Professionals	Committee	Michael Hines, CSI, CDT	mhines@hparchitecture.com
Young Professionals	Committee	Timothy Kennedy, CSI, CDT	tkennedy@kleinandhoffman.com

If you are interested in joining a committee or have questions about a committee, please contact the chapter president or committee chair.



### Head to Head

By: Sheldon Wolfe, RA, FCSI, Distinguished Member, CCS, CCCA, CSC

It's been thirty-three years since I took my first job as a specifier. This glorious career came to an early end a few months ago when I left my last office, where I had worked for twenty-two years. Add to that the years I worked in "real" architecture after graduating from architecture school in 1975, and it's been a long road.



My last firm regularly announced milestone anniversaries, and, beginning with the tenth anniversary, each honoree was given the opportunity to say a few words. At my tenth and fifteenth anniversaries, I took a project manual to the lectern, opened it, and intoned, "And now for an interpretive reading of a specification section." The next time you speak, try it; it's always good for a laugh.

For my twentieth anniversary, I couldn't help but think back on my career. I decided I should compare myself to another writer, and, for reasons I can't explain, I chose Tom Clancy. That might sound crazy, but we're both prolific writers, and there is a resemblance...

[Read Sheldon's "Clancy vs. Wolfe" comparison at Constructive Thoughts.](#)

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## The Closeout Historic Elgin Tower

### Historic Elgin Tower Luxury Apartments Offer Locals a Chance to Live in Chicago History

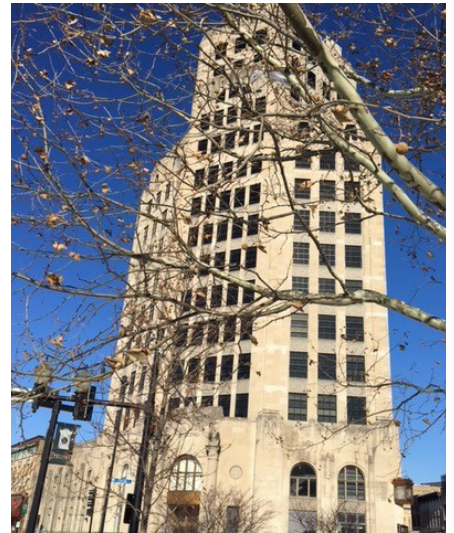
Even at 90 years old, the Elgin Tower still is one of most breathtaking buildings in architecture-rich Chicago. The 15-story, Art Deco-style building that was once home to the Elgin National Watch Company, is now the Elgin Tower Luxury Apartments at 100 E. Chicago Street in Elgin, Illinois.

Built in 1929, the deteriorating building was developed into 44 one- and two-bedroom apartments, retraining many of the original features. The unique design — tall rectangle flanked by two triangles atop a broader base — ensures no two apartments are alike.

There were challenges on this project, including window openings with slight height variances, crumbling walls, and a quick turnaround due to construction work being delayed until design approval of the 272 replacement windows by the National Register of Historic Places.

“Ten years after Winco Windows first bid the project, we finally got the nod,” says Craig MacGregor, owner of MacGregor Architectural Products. Winco manufactured five different sizes of operable 3250 Steel Replica windows to accommodate for the variance in openings. An interior installation snap trim was used to ensure the building’s original sight lines were preserved. Krull Window Company, experts in challenging historic rehabs, hand installed every window for a perfect fit and seamless look. Each window had to be hand carried up the stairs, as the elevator was still inoperable at the time.

“There was lots of life still in the Tower and it took the vision of an inspired team to return it to glory,” says leasing agent Chris Pezza, vice president at Miller Chicago Real Estate. “The new windows were a vital part of the renovation for both appearance and function —without these exact windows, the project may not have happened.”



#### Project Team

**Glazing Contractor:** Krull Window Company, Inc., Oak Lawn, IL

**General Contractor:** Skender Construction Company, Chicago, IL

**Architects:** Webster Design Group, St. Louis, MO

**Developer:** Capstone Development, St. Louis, MO

**Property Manager:** Miller Real Estate, Chicago, IL

**Window Manufacturer:** Winco Windows, St. Louis, MO,  
represented by MacGregor Architectural Products, Barrington, Illinois

*Photos Courtesy of Winco Windows.*

*Historic photo from the Elgin Historic Society.*

If you are interested in contributing a project closeout or other article for the newsletter, [click here to learn more.](#)